

Specialisation is the Winner



WINNER SPEDITION

Spezialisierung setzt Zeichen

Company

Specialisation

Services

Intermodal

Facts and figures

- Winner Spedition GmbH & Co. KG, Iserlohn
- Founded in 1946
- Family owned

Key areas of expertise:

- Transportation and logistics of long loads, steel, non-ferrous metals
- Distribution of full loads, part loads, and general cargo

Company facts:

- Over 350 employees
- 12 branches in Germany
- One subsidiary in Italy, one in Poland and one in the Czech Republic
- Transshipment and warehousing space: 50,000 sq m covered space, of which 20,000 sq m heated
- Assured quality management system, certified to DIN EN ISO 9001:2000
- Number of shipments in 2009: 625,000
- Total tonnage in 2009: 1,730,000 t



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← 12 m →

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Specialised in long loads

- Production lengths of between 3 and 12 metres
- Ground-level drive-in depots
- Dry transshipment area for all weather conditions
- Crane systems with a lifting force of 3–32 tonnes
- Dehumidification for very sensitive goods
- Expert employees
- Company's own, specially equipped fleet



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Tie-down concept

- Coil units for intermodal transport for cargo loads of up to 30 t
- Semi-trailer with integrated coil well
- Stabilising side brackets
- Vertical support rungs on the outer frame
- Coil supports in the coil well
- Multi-lock outer frame
- Heavy-load lashing rings on the loading space



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Transportation in Germany

- Branch offices in
 - 20539 Hamburg
 - 28832 Achim (Lower Saxony)
 - 13509 Berlin
 - 06749 Bitterfeld (Saxony-Anhalt)
 - 04519 Rackwitz (Saxony)
 - 58642 Iserlohn (NRW)
 - 58675 Hemer (NRW)
 - 01640 Coswig (Saxony)
 - 68219 Mannheim (Baden- Württemberg)
 - 90765 Fürth (Bavaria)
 - 66450 Bexbach (Saarland)
 - 75428 Illingen (Baden-Württemberg)
- Extensive distribution network via 12 locations throughout Germany
- Extensive distribution network via 12 locations throughout Germany
- General cargo, part loads and full loads
- European-wide computer network
- Customer-specific RDT connections



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Warehouse logistics

- Warehouses are drive-in depots
- Equipped for transshipment by crane and fork-lift
- Warehousing and logistics IT systems
- Scanner systems in the entry and exit areas
- Ongoing stock control
- Dehumidification prevents against variations in the atmosphere
- **Outsourcing:**
Order picking operation, packaging, quality control, transportation



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Transportation in Europe

- Own branch offices in
 - 37137 Verona/Italy
 - 63460 Nowe Skalmierzyce/Poland
 - 26701 Králuv Dvur/Czech Republic
- Extensive distribution network via subsidiaries in **Italy, Poland, the Czech Republic** and the 12 hubs in Germany
- Daily departures to 17 European countries
- Daily regular services, principally between hubs
- General cargo, part loads and full loads
- European-wide computer network
- Customer-specific RDT connections



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Spezialisierung setzt Zeichen

Sea freight

- Shipping via all major ports
- FCL/LCL import and export
- Document processing
- Customs clearance
- Secured transportation
- Consolidation of shipments
- Project management
- Packing in standard batch sizes
- Warehousing, distribution



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Air freight

- Cooperation with airlines taking on long loads and semi-finished products
- Import / export
- Regular and accumulated services
- Partial and full charter flights
- Document processing
- Customs clearance
- Advice on letter of credits
- Warehousing, distribution



Import / export

- Perfect customs clearance with ATLAS
- Electronic, straightforward and fast
- Imports and exports with non-EU countries are sped up
- Mandatory as of 01/07/2009: systematic processing of export declarations/AES via ATLAS



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Individual solutions

- Each job requires an individual solution
- We listen to you, advise and make recommendations
- We develop a customised concept
- We develop an appropriate quote

quality

punctuality



flexibility

individuality

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Intermodal transport

- High company performance for over 30 years
- Daily intermodal transportation in Germany
 - between the key terminals
- Intermodal transportation Germany–Italy
 - 20 times a week
 - more than 100 daily departures
- Increased transportation capacity
 - Up to 30 t load capacity per unit
- Faster transit time
- Easing the situation on roads
- Minimised freight costs
- Economical and environmentally friendly
- 69,9% CO² savings towards road transportation



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Intermodal transport

